

THESE MINUTES ARE SUBJECT TO APPROVAL BY THE BOARD OF FINANCE

The Board of Finance held a regular on Monday, November 14, 2016 in the Council Chambers at the Municipal Center, 3 Primrose Street, Newtown, CT. Chairman James Gaston called the meeting to order at 7:38pm.

Present: James Gaston, Kelley Johnson, Mark Boland, Aaron Carlson, John Godin, Sandy Roussas

Also Present: First Selectman Pat Llodra, Finance Director Robert Tait, Board of Fire Commission Chairman Rob Manna, four members of the public and two members of the press.

VOTER COMMENT – Rudy Magnan, 60 Watkins Drive - The past few years he has attended a lot of meetings, listened to a lot of ideas and tried to argue what the benefits would be if there were some modifications in the Senior Tax Relief plan. A lot of the money put aside for this plan goes unspent. The real problem has to do with the criteria they are using to justify whether a person is capable of receiving some of the funds. With the increasing school budget over the next few years, there is no way that the 4,000-5,000 seniors living in this town are going to be able to stay here. The time has come to come up with a plan that is equitable to as many seniors as possible. He hears from other seniors that the only alternative is to vote down the budget. You could avoid that if you get the support of seniors but at this point you don't have that support.

Stephen Rosenblatt, 50 Watkins Drive – He has been attending all the meetings of the LC Ordinance Committee since last November, he still does not know what is in the packet turned over to the Board of Finance. He had worked with John Kortze as well as Bob Tait to explore a concept which he provided to the board (Attachment A).

COMMUNICATIONS – Mr. Rosenblatt sent an email to the board regarding senior tax relief (Attachment B).

MINUTES – Mr. Godin moved to approve the minutes from the 10/27/16 meeting. Ms. Johnson seconded. Mr. Gaston made the correction that the 9.8% debt cap was not approved by the BOF, it was recommended. Motion unanimously approved with the correction.

FIRST SELECTMAN REPORT – Mrs. Llodra presented an official document that has been forwarded to Building and Site Commission regarding the Community Center (Attachment C).

Mrs. Llodra also presented a projects update produced by Christal Preszler, Grants Coordinator (Attachment D). Mrs. Llodra reviewed the document and explained there are substantial grants with all of these projects.

Canaan House demolition was under budget by about \$1.1 Million and has asked Ms. Preszler for recommendations on campus where those funds could be best utilized.

Duplex 63 is complete and there is a request for another duplex. It is a very viable economic engine for the campus. They are of a size that is reasonable to be rented for private purpose.

7 Glen Road, the building has been taken down and they are trying to figure out what the use will be for that property so they know how much remediation is needed. The remediation of the soil will be hundreds of thousands of dollars.

28 Glen Road, the most challenging and significant blight property. They know that the cleanup of the soil is between \$400,000 and \$700,000. They fenced the property and sand bagged the tanks that are open and full of hazardous materials.

FFH Street Scape, the scope review has been completed and the work will start this fall.

FINANCE DIRECTORS REPORT – The draft of the financial statements should be ready next week and the final report will be ready in the next few weeks. The pension assets transfer has been complete.

NEW BUSINESS

Senior Tax Relief- Mr. Gaston explained that the Legislative Council subcommittee has requested the assistance from the BOF. Mr. Gaston provided what the senior tax relief requires, points of interest from the subcommittee and a hypothetical scenario (Attachment E). It was asked if you can tier it based on how long you have lived in town. A ruling from the Town Attorney will be requested.

Newtown is the second highest in generosity in the state. \$241,000 wasn't used this year and Mr. Godin suggested increasing the income limit. His opinion is to take time and possibly do a sub-committee of the BOF for research.

Ms. Roussas articulated that hypothetically, Mr. Rosenblatts proposal would require an \$800,000 increase in the budget.

Mrs. Llodra explained that 2 years ago they increased the available funds to \$1.65 million because they didn't want to run out of money, they were fearful they would have to prorate. Now there is enough money but in the future they may come to ask for \$1.8 million.

Ms. Johnson said that it seems like they can do more from the bottom up. She is in favor of prioritizing on a needs basis.

Mr. Boland echo's Ms. Johnsons comment, making sure the money goes to those that need it the most.

John Godin also agreed with Mr. Boland and Ms. Johnson, it should be needs based.

Mr. Gaston suggested that they take this up at the next meeting. This will allow them time to review the materials and each individual can say what they would like to see and they can move from there.

2017 Meeting Schedule – Mr. Godin moved to approve the 2017 meeting schedule as presented. Mr. Boland seconded, motion unanimously approved (Attachment F).

Resolution – Mr. Godin moved a RESOLUTION PROVIDING FOR A SPECIAL APPROPRIATION IN THE AMOUNT OF \$975,000 FOR THE ACQUISITION AND REPLACEMENT OF VARIOUS FIRE APPARATUS AS AUTHORIZED IN THE CAPITAL IMPROVEMENT PLAN (2016-17 to 2020-21) AND AUTHORIZING THE ISSUANCE OF \$575,000 BONDS OF THE TOWN TO MEET SAID SPECIAL APPROPRIATION AND PENDING THE ISSUANCE THEREOF THE MAKING OF TEMPORARY BORROWINGS FOR SUCH PURPOSE and waved the reading of the remainder of the full resolution (Attachment G), Ms. Johnson seconded. Rob Manna, Chairman of the Board of Fire Commissioners explained that this request is in the CIP is for a pumper and a tanker. Motion unanimously approved by roll call vote.

VOTER COMMENT – none

ANNOUNCEMENTS – None

Having no further business, the meeting was adjourned at 9:00pm

Respectfully Submitted,
Arlene Miles, Clerk

Attachment A

2,048 SENIOR HOUSEHOLDS THAT OWN HOMES
2,041 - 691 = 1,350; SOME WILL NOT APPLY; ESTIMATE 1,000 FOR GROUP D

EXISTING (WITH 2014-15 EXPERIENCE)

<u>Reference Designation</u>	<u>Modified Income Level</u>	<u>Maximum Available Tax Credit</u>	<u>Estimated # of Recipients</u>	<u>Total Benefit Amount</u>
Group A	\$0 to \$45,000	\$2,525	334	\$843,350
Group B	\$45,001 TO \$55,000	\$1,750	165	\$288,750
Group C	\$55,001 TO \$65,000	\$1,300	169	\$219,700
Group D	\$65,001 TO \$70,000	\$800	23	\$18,400
			691	\$1,370,200

<u>Reference Designation</u>	<u>Modified Income Level</u>	<u>Maximum Available Tax Credit</u>	<u>Estimated # of Recipients</u>	<u>Total Benefit Amount</u>
Group A	\$0 to \$45,000	\$2,525	334	\$843,350
Group B	\$45,001 TO \$55,000	\$1,750	165	\$288,750
Group C	\$55,001 TO \$65,000	\$1,300	169	\$219,700
Group D	<i>All Senior qualifiers</i>	10%	1000	\$800,000
			1608	\$2,151,800*

*Includes the added \$150,000 budgeted for 2015 test of Group D, making incremental cost for new Group D \$650,000.

Here are my thoughts based on the alternatives you presented from your analysis of senior homeowners in Newtown.

Groups A, B and C already receive an generous reduction of their property taxes, over 40% on average, and the benefit amounts should remain the same as this year. Group D, this year's test group, benefited relatively few seniors, and the number of people in this group probably will not change as we go forward.

I would recommend revising the qualification requirements of Group D and make it an "all other senior taxpayers" category, which provides a 10% tax credit for all homeowners age 65+. With the median tax on homes currently at just over \$8,000, based on the current mil rate, a 10% credit to one thousand seniors who do not qualify within the first three groups, would cost around \$800,000. \$150,000 has already been budgeted for this year's Group D, so the additional cost to accommodate a new version of the plan would be \$650,000.

I believe this is a small investment on the part of the town to be able to promote Newtown as the best place in Connecticut to retire to and efficiently and effectively increase our tax base with new people to service the growing demands of the school and town budgets.

Attachment B

The Board's agenda for its meeting on Monday, November 14 indicates discussion of senior tax relief currently under consideration by the Ordinance Committee of the Legislative Council. The present Board of Finance may not be aware of the background leading to the Committee's charge to explore a plan put forth by a group of seniors living in town.

Four years ago, John Kortze and Mary Ann Jacob met with a group of senior homeowners at my home in the condominium development, Regency at Newtown. We met more than once over the next year. Their objective was to enlighten and educate seniors to become more informed citizens on the workings of the town government and to hear our concerns as we experienced increased taxation and decreased evaluations of the value of our properties.

With the 2008 financial recession many retirees had lost more than a third of their savings, never to be recovered. With the real estate revaluation of 2012 many seniors lost more than their money and the value of their homes. Their losses produced what senior retirees fear most, *outliving their money and becoming dependent on others*. We asked Mr. Kortze how we might obtain some form of tax relief. This led a group of seniors to propose a plan that would extend a 10% tax abatement to all senior taxpayers 65+ who do not qualify for the town's existing income based senior tax relief program. We presented this plan to the Legislative Council in June 2015. First Selectman Llodra asked Bob Tait to come up with an estimated cost of such a program. After weeks of analysis and review Mr. Tait estimated an abatement of \$500 extended to the 1000 non-income qualifying senior taxpayers, would cost \$500,000. A 10% abatement would cost about \$800,000.

I met with Mrs. Llodra and discussed the results of his review. This was the plan put forward to the Legislative Council and assigned to the Ordinance Committee in the Fall of 2015.

Stephen Rosenblatt
50 Watkins Drive
Sandy Hook

Attachment C



Newtown Community Center

October 2016

Project Concept

On October 17, 2016 the Board of Selectmen authorized the Public Building and Site Commission to proceed with the development of the Community Center project.

The concept and initial direction that will be given to the project team (architect, engineers, pool consultants and construction manager) includes the following:

Plan, design and construct a Community Center facility that includes a community recreational pool with a minimum of 4 lanes for fitness swim and instruction and a zero-entry activity pool for broad community and multi-generational use. In addition to the aquatics component, the Community Center will also include at least 13,000sf of flexible modular meeting rooms with moveable partitions that can be configured to accommodate large gatherings as well as smaller group activities. The design professionals will be directed to consider banquet, performance, educational, fitness and recreational programming space needs in their design alternatives and square footage calculations. Support services to be provided in the facility will include a commercial kitchen, appropriate storage capacity, restrooms, locker/changing rooms, mechanical equipment rooms, and administrative offices. Site planning will include outdoor community gathering features adjacent to the center and master planning for future building additions.

The motion passed by the Board of Selectmen reads:

To forward to the owner's representative, to carry to the design professionals, a community center project that includes an aquatic area with no less than 4 lap lanes and maximize the zero-entry pool with two filtration systems and all the support functions that are associated with an aquatics component; no less than 13,000sf of flexible multi-purpose spaces, commercial kitchen, appropriate offices, restrooms and storage, and designed to accommodate a master plan to include a future addition, and to send the project forward to the Public Building and Site Commission.

The two conceptual facility options considered by the Board of Selectmen in the development of the charge are attached. At the October 17th meeting, the Board of Selectmen did not endorse a single option, but considered the components of the two options in forming the charge to the project team. It is recognized that a hybrid or combination of the two options will likely result from the project team's planning work on the community center design. The Board of Selectmen also directed the project team to prioritize outdoor design features that would enhance the community's use and experience of the facility.

Community Center Project Scope – Option 1

Features

Aquatics Area – two separate pools
 25 yd, 8-lane lap pool
 Zero-entry, warm water activity pool, approximately 2800 sf
 Family Changing Rooms, Men's and Women's Changing Rooms
 Aquatics Storage and Mechanical Equipment Rooms

Approximately 13,000 sf of flexible multipurpose spaces
 Large assembly space with ability to divide and combine rooms
 Rooms for art, dance, fitness, recreation, etc.

Common lounges, Gallery space
 Teaching kitchen with commercial appliances
 Concessions Area
 Administrative offices, restrooms, storage

Benefits

Additional venue to host competitive swim events
 Simultaneous use of both aquatics features

Concessions

Higher construction cost
 Higher operating costs
 Need for increased staffing
 Reduced funds for outdoor features and activity pool features



Construction Cost Estimate

Option 1	Square Footage	Cost per SF	Construction Estimate	Furniture & Equipment	Project Costs
Community Center	13,000 sf @	\$250 /sf =	\$3,250,000	\$325,000	
Aquatic Center - 25 yd Pool & Activity Pool	25,000 sf @	\$300 /sf =	\$7,500,000	\$200,000	
Parking Areas	200 @	\$2,500 ea	\$500,000		
Site Development Costs			\$300,000		
Subtotals			\$11,550,000	\$525,000	\$12,075,000
Owners Consultants & Fees					\$1,515,413
Project Contingency at 10%					\$1,359,041
Total Cost Estimate					\$14,949,454

Operating Cost Projections (by Sports Facilities Advisory)

Option 1	Year 1	Year 2	Year 3	Year 4	Year 5
Projected Revenue	\$1,148,440	\$1,289,127	\$1,462,776	\$1,548,690	\$1,704,915
Projected Expenses					
Program Expenses	\$460,354	\$521,285	\$607,832	\$647,842	\$719,058
Facility Expenses	\$267,122	\$273,800	\$280,645	\$287,661	\$294,853
Operating Expenses	\$187,522	\$164,589	\$172,785	\$177,504	\$185,067
Staffing Expenses	\$701,110	\$728,578	\$757,986	\$783,806	\$813,056
Total Net Income	(\$467,668)	(\$399,125)	(\$356,472)	(\$348,123)	(\$307,119)

Community Center Project Scope – Option 2

Features

Aquatics Area – Single Pool
 Zero-entry, recreational activity pool, approximately 6000 sf
 Limited lap lanes, water features
 Family Changing Rooms, Men’s and Women’s Changing Rooms
 Aquatics Storage and Mechanical Equipment Rooms

Approximately 13,000 sf of flexible multipurpose spaces
 Large assembly space with ability to divide and combine rooms
 Rooms for art, dance, fitness, recreation, etc.

Common lounges, Gallery space
 Teaching kitchen with commercial appliances
 Concessions Area
 Administrative offices, restrooms, storage

Outdoor community gathering spaces and amenities

Benefits

Increased community use and programming
 NHS pool dedicated to competitive activities and events
 Lower construction cost
 Lower operating costs
 Funds available for outdoor features and activity pool features

Concessions

Loss of second competitive aquatics venue
 Requires greater vigilance of maintenance issues to prevent pool closure



Construction Cost Estimate

Option 2	Square Footage	Cost per SF	Construction Estimate	Furniture & Equipment	Project Costs
Community Center	13,000 sf @	\$250 /sf =	\$3,250,000	\$325,000	
Aquatic Center - Single Activity Pool	20,520 sf @	\$300 /sf =	\$6,156,000	\$200,000	
Parking Areas	200 @	\$2,500 ea	\$500,000		
Site Development Costs			\$300,000		
Subtotals			\$10,206,000	\$525,000	\$10,731,000
Owners Consultants & Fees					\$1,346,741
Project Contingency at 10%					\$1,207,774
Total Cost Estimate					\$13,285,515

Operating Cost Projections (estimated)

Option 2	Year 1	Year 2	Year 3	Year 4	Year 5
Projected Revenue	\$1,148,440	\$1,364,127	\$1,537,776	\$1,629,690	\$1,788,915
Projected Expenses					
Program Expenses	\$460,354	\$521,285	\$607,832	\$647,842	\$719,058
Facility Expenses	\$251,122	\$243,800	\$247,645	\$254,661	\$261,853
Operating Expenses	\$187,522	\$164,589	\$172,785	\$177,504	\$185,067
Staffing Expenses	\$601,110	\$628,578	\$667,986	\$698,806	\$733,056
Total Net Income	(\$351,668)	(\$194,125)	(\$158,472)	(\$149,123)	(\$110,119)

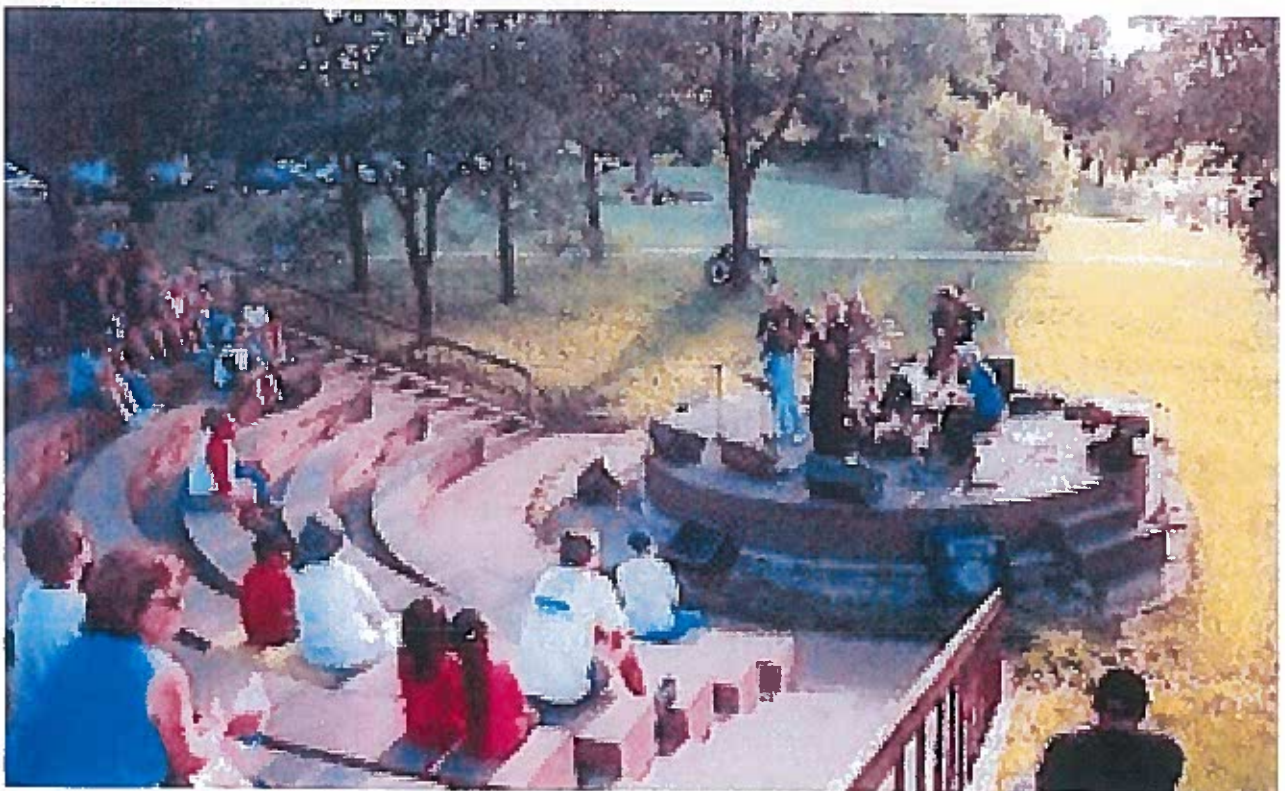
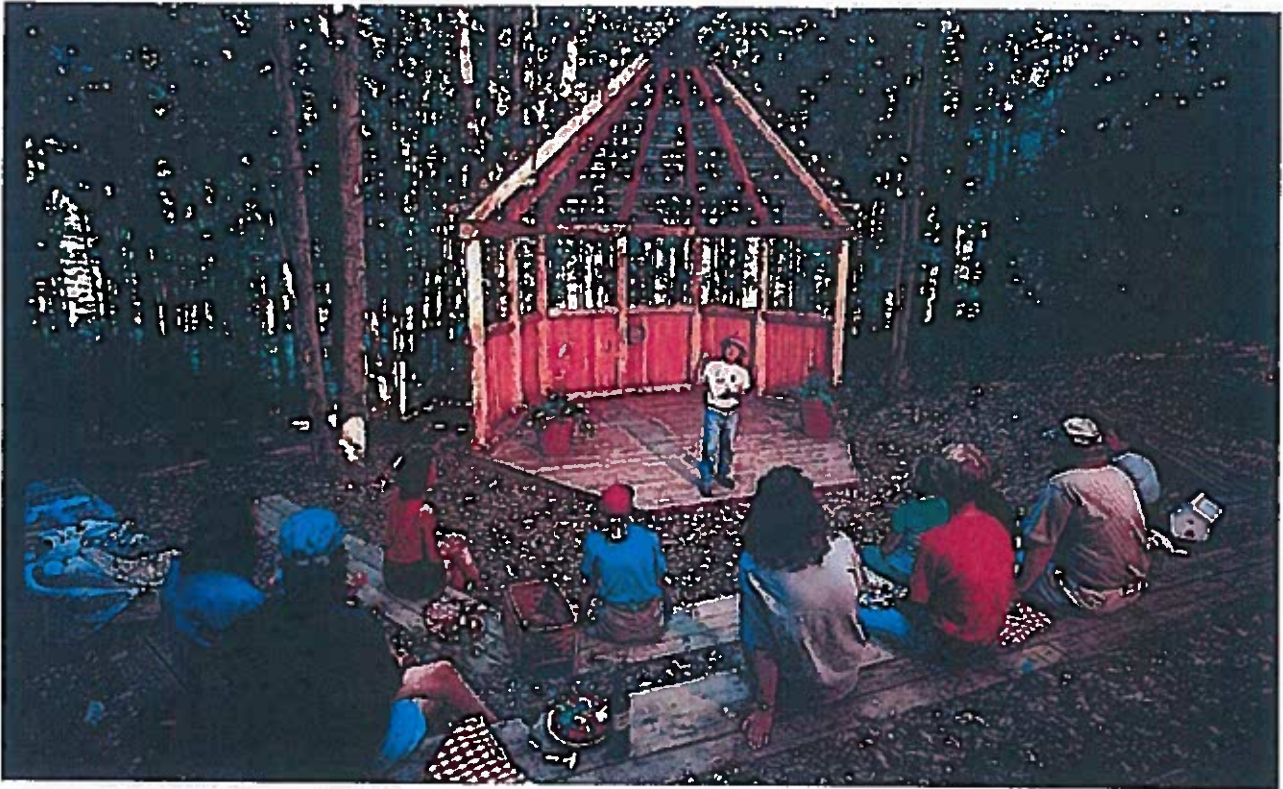
Newtown Community Center

Community Outdoor Spaces



Newtown Community Center

Community Outdoor Spaces



Newtown Community Center

Community Outdoor Spaces





Newtown Community Center

October 2016

Role of the Public Building and Site Commission

As the project owner, the Board of Selectmen has the responsibility for defining project concepts and the authority to approve all aspects of municipal development projects. The Public Building and Site Commission manages the planning and construction of municipal building projects assigned by the Board of Selectmen, including major new construction, additions, renovation, and/or the furnishing and equipping of a building to be used for public purposes including the acquisition and improvement of public land. Consultant and construction contracts in connection with building projects are authorized by the First Selectman and then administered by the PBSC.

In the case of major new construction projects, the Board of Selectmen will typically retain an outside program manager to coordinate all project work on the Town's behalf (also known as the Owner's Rep or Owner's Project Manager). The program manager works directly with the PBSC to implement all aspects of the project.

Planning and Approval Process

For the Community Center project, the PBSC oversaw the selection of the architect and construction management firm in 2014. The program manager developed and issued the Request for Qualifications/Proposals as authorized by the PBSC and the PBSC evaluated the responses, conducted interviews and recommended selected firms to the Board of Selectmen. The program manager worked closely with the Town Attorney on the professional services agreement and construction contract and the resultant contracts were executed by the First Selectman.

Now that a project scope has been approved, the Public Building and Site Commission will re-engage the professional team and direct the program manager to commence the preconstruction phase of the Community Center project.

The preconstruction phase begins with *Architectural Programming*. During this phase, the design team will review previous work produced by consultants during the earlier Community Center projects. The design team will develop space standards and a tabulation of square footage associated with all building components. They will interview key stakeholders, engage the Advisory Committee and ascertain the types of activities and programs that will take place in the facility. The project team, including the construction manager will evaluate the preconstruction budget and recommend strategies to the Board of Selectmen to keep costs within the dollars available. The final architectural program will be submitted to the PBSC for review and authorization to proceed.

Once the space tabulation is approved, the architects will proceed with *Schematic Design*. During this design phase, the team will create site plan layouts and building plan alternatives to test programming requirements. The design team will present alternative layouts and preliminary exterior building sketches for review and discussion by the Advisory Committee, key stakeholders and the community; it is anticipated that during this phase, a community workshop will be held to allow residents an



Newtown Community Center

October 2016

opportunity to review design choices and comment on building and exterior features. Design options will be refined based on community input and alternatives will be presented to the Board of Selectmen for review and their authorization to proceed with a selected scheme. The construction manager will develop an initial construction budget and the program manager will incorporate that information into an overall project budget for review by the PBSC.

The next phase of the work is *Design Development*. During this phase, the selected schematic design is developed further with the addition of architectural detailing, confirmation of building dimensions, selection of materials, and specification of mechanical and life safety systems. Construction type is identified and preliminary code implications are addressed. The more detailed construction budget is produced based on additional information developed during this phase. The presentation of the final design and budget at the conclusion of this phase allows the Board of Selectmen in collaboration with the PBSC to authorize the production of the construction documents package.

The design team then proceeds with the *production of construction drawings and specifications* and the construction manager develops documents for the bidding phase. A final cost estimate is produced and if necessary, the project team value engineers any areas that may exceed the project budget. Any significant changes to previous approvals due to budget considerations are presented to the Board of Selectmen for confirmation. The complete package of construction documents is submitted to the PBSC for their review and approval to proceed to bidding.

The construction manager in consultation with the program manager, coordinates the *Bid Phase* and solicits competitive bids for all subcontractor packages. Concurrent with bidding, the construction manager will also initiate the permit process and the team will resolve any outstanding building and fire code issues. The project team will evaluate all bids, hold scope review meetings with subcontractors and the CM will make a recommendation to the PBSC as to contract awards in the submission of their Guaranteed Maximum Price. Once the PBSC approves of the GMP and subcontractor awards, the entire package is forwarded to the First Selectman, as the purchasing authority, for contract execution.

Throughout the *Construction Phase*, the program manager continues to coordinate the project and in consultation with the clerk-of-the-works, oversees progress on the PBSC's behalf. The PBSC reviews monthly progress reports, budget and cash flow updates, all construction requisitions and all owner vendors' invoices and recommends approval to the finance department. At the conclusion of the construction work, the PBSC authorizes acceptance of the building as a municipal asset.

The program manager will provide regular project status reports to the Board of Selectmen and the Public Building and Site Commission as to the progress of the work. The program manager also facilitates communications and information flow between the project team and the various stakeholder groups with an interest in the project, including GE as the project benefactor.



TOWN OF NEWTOWN
PUBLIC BUILDING AND SITE COMMISSION

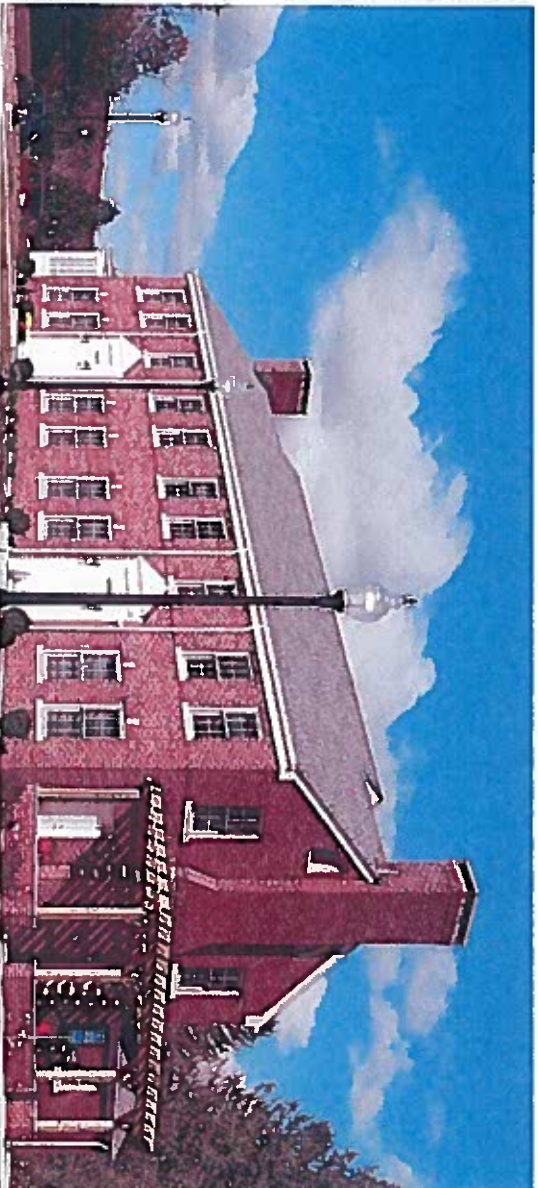
NEWTOWN COMMUNITY CENTER
PROPOSED PROJECT TIMELINE
 October 25, 2016

DATE	ACTIVITY	COMMENTS
Oct. 17, 2016	Board of Selectmen Authorize Community Center Project Scope	
Oct. 19	Project Consultants Re-engaged	
Nov. 2	Consultant Kick-off Mtg	QA Offices
Nov. 2 – Nov. 30	Programming & Master Plan Phase	
Dec. 1 – Dec. 30	Schematic Design Phase	
Jan. 3 – Jan. 9, 2017	Community Presentations	Site and Flr Plan Alternatives
Jan. 3 – Jan. 13	SD Phase Cost Estimate	Provide to PBSC Jan. 17
Jan. 17 BoS Meeting	Review and Select Schematic Design	SD alternatives and cost estimate review
Jan. 24 PBSC Meeting	Review and Approve SD Pkg	BoS Approved SD Selection and cost estimate review
Jan. 9 – Feb. 17	Design Development Phase	
Feb. 13 – Feb. 24	DD Phase Cost Estimate	Provide to PBSC Feb. 28
Mar. 6 BoS Meeting	Review and Approve DD Pkg	Design Development Documents review
Mar. 7 Special PBSC Meeting	Review and Approve DD Pkg	DD and cost estimate review
Feb. 20 – May 12	Construction Documents Phase	May be phased to allow early release of selective demolition starting in April 2016
Apr. 24 – May. 16	CD Phase 90% Cost Estimate	Provide to PBSC by May. 16
May - June	Potential Groundbreaking Event	
May 23 PBSC Meeting	Review and Approve final CD Pkg	Final CDs and cost estimate review
May 24 -- June 2	Finalize Bid Packages	
June 2 – June 30	Bid Phase	
July 5 – July 14	Scope Reviews, GMP Development	Provide to PBSC July. 18
July 25 PBSC Meeting	Approve GMP and subcontractor awards for submission to the Purchasing Authority	
July 26 – Aug 4	Contract Approval and Execution	
July 26 – Aug 4	Mobilization and Permitting	
August 2017 – October 2018	Construction Phase	
September 2018 – October 2018	FFE Installation	
November 2018	Grand Opening	

Attachment 1

PROJECTS UPDATE TO BOARD OF SELECTMEN

NOVEMBER 7, 2016





PROJECTS UPDATE NOVEMBER 7, 2016

Projects

Project Management and Administration by Grants Coordinator

<u>Project Description</u>	<u>Projected Cost</u>
• Canaan House remediation and demolition	\$4,000,000
• Duplex #63 / Newtown Parent Connection renovation	\$ 750,000
• 7 Glen Road building remediation and demolition	\$ 25,000
• 28A Glen Road (brownfield)	N/A
• Fairfield Hills Streetscape	<u>\$ 500,000</u>
Total \$5,275,000	



PROJECTS UPDATE NOVEMBER 7, 2016

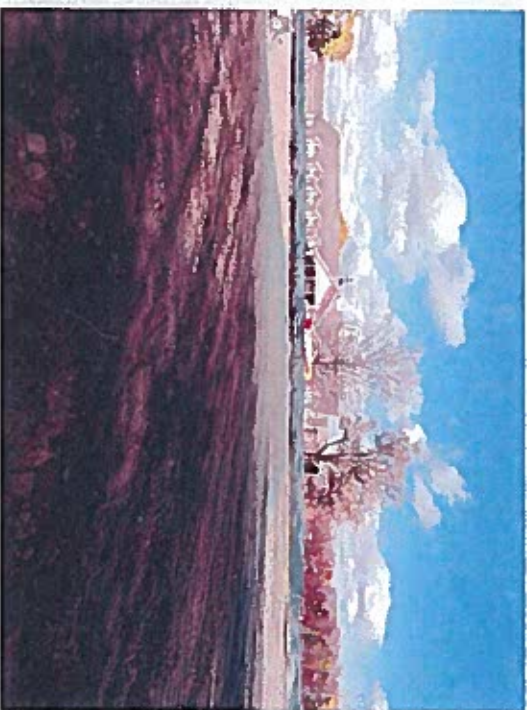
Project Detail: Canaan House Remediation and Demolition

- 221,000 square feet;
- Culmination of learning and experience from similar past projects;
- Information from CT DECD Municipal Brownfields Assessment Grant (\$200,000);
- Salvage of items;
- Supplied the Middle School with base material for playing field;
- Funds remain unspent (\$1.1 million preliminary estimate-includes master contingency);
- Status: Topsoil and hydro-seeding in progress.



PROJECTS UPDATE NOVEMBER 7, 2016

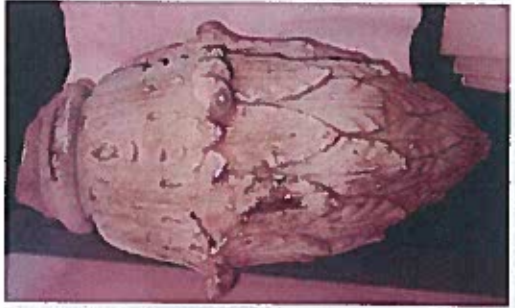
Photos: Canaan House Remediation and Demolition

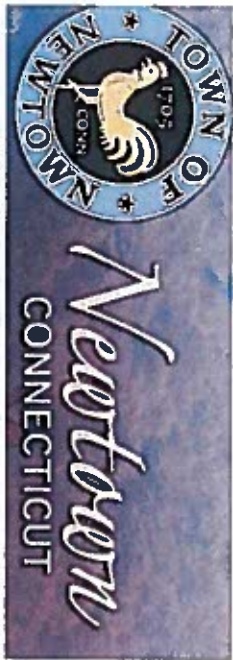




**PROJECTS UPDATE
NOVEMBER 7, 2016**

Photos: Canaan House Salvage





PROJECTS UPDATE NOVEMBER 7, 2016

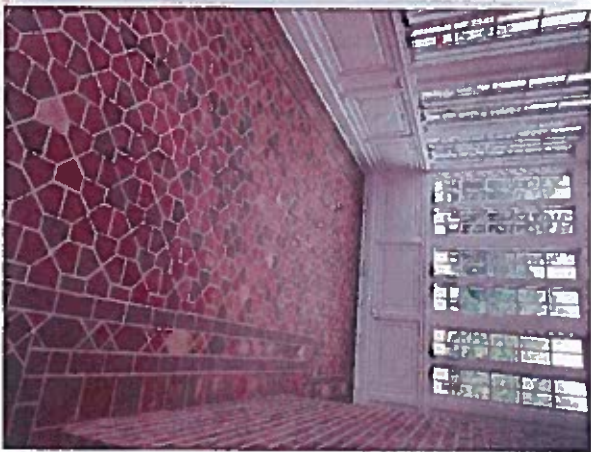
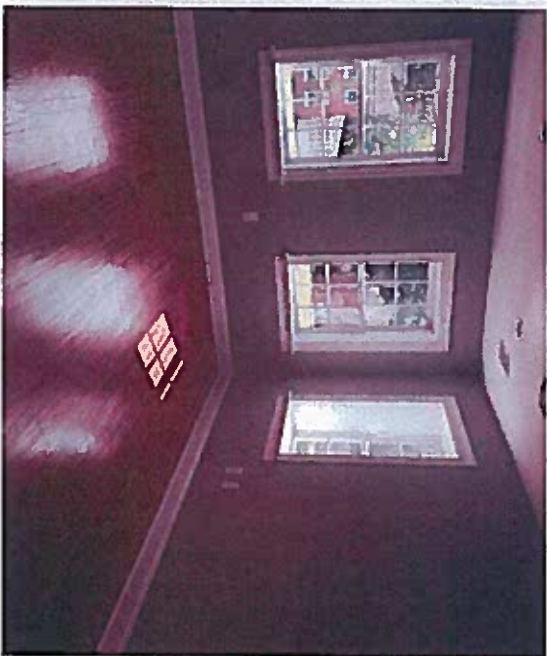
Project Detail: Duplex #63 / Newtown Parent Connection

- 5,000 square feet;
 - Renovation funded by DSS grant (\$500,000) and Town funds (\$250,000);
 - Open house held in July.
-



**PROJECTS UPDATE
NOVEMBER 7, 2016**

Photos: Duplex #63 / Newtown Parent Connection





PROJECTS UPDATE NOVEMBER 7, 2016

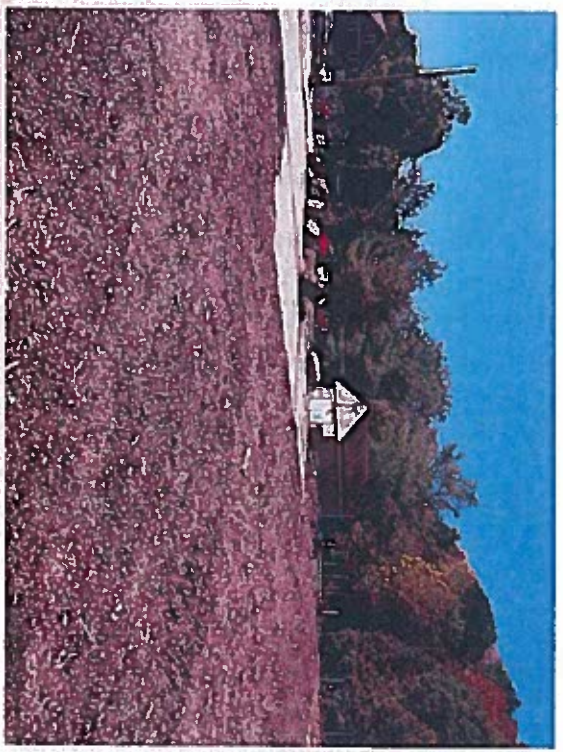
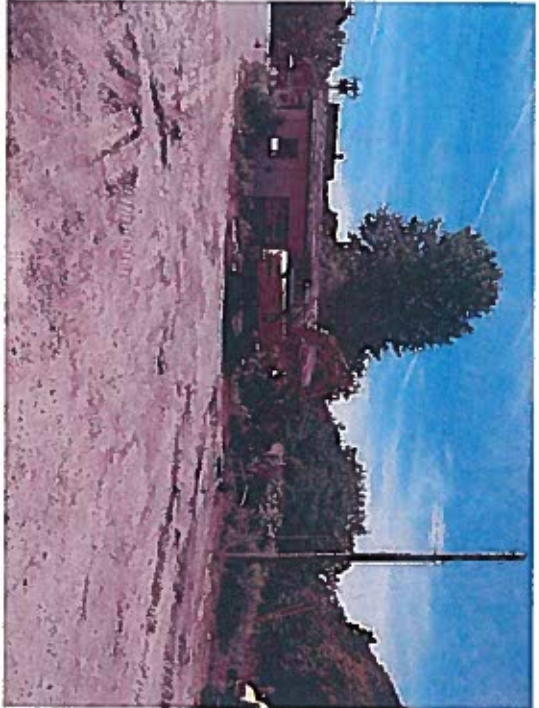
Project Detail: 7 Glen Road, Sandy Hook

- Old Sandy Hook Auto and Marine property;
 - Building remediation and demolition completed in September 2016;
 - Contamination remains on site;
 - Discussions with DEEP will help determine multiple possible uses and costs of cleanup.
-



**PROJECTS UPDATE
NOVEMBER 7, 2016**

Photos: 7 Glen Road, Sandy Hook





PROJECTS UPDATE NOVEMBER 7, 2016

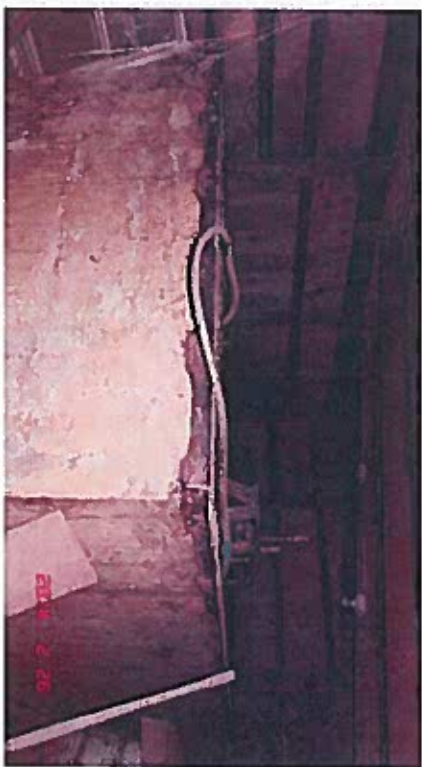
Project Detail: 28 Glen Road, Sandy Hook

- Building contains hazardous materials. Remediation estimated at \$137k;
- Site is contaminated. Cleanup estimated between \$382k and \$642K;
- Short term measures being taken to reduce risk of future contamination;



PROJECTS UPDATE NOVEMBER 7, 2016

Photos: 28A Glen Road (brownfield)





PROJECTS UPDATE NOVEMBER 7, 2016

Project Detail: Fairfield Hills Streetscape

- Installation of sidewalks, lighting, plantings, fencing, paving of entrance area of Trades Lane;
- Construction bid process is underway.



**PROJECTS UPDATE
NOVEMBER 7, 2016**

Photos: Fairfield Hills Streetscape



Attachment E

C.G.S. Section 12-129n – State Enabling Statute

Town of Newtown Ordinance Section 208-2, et. seq.

- I] Any person who owns real property who occupies said real estate as a residence (183 days per year);
- II] Is 65 years of age or over as of July 1, or his/her spouse living with said person is 65 years of age or over as of July 1; or is under 65 years of age but is eligible to receive certain disability benefits under certain governmental plans;
- III] Said person has resided at and paid real estate taxes on a residence located in Newtown for a period of one year prior to his or her application for tax relief;
- IV] Said individual does not owe taxes to town outstanding for more than 6 months;
- V] Applications to be filed between 3/1 - 5/15 (bi-annual reapplication);
- VI] Not available if residence has assessed value in excess of 200% of the median assessed value of residences assessed during prior assessment year (2015 approximation $\$234,000 \times 2 = \$468,830$);
- VII] Maximum allowable tax credit is 10% of the total real property tax of the previous year;
- VIII] State statute prohibits an individual's real property tax be reduced by more than 75% of all the total real property tax benefits.
- IX] Qualified Total Asset Value (QTAV)
- All assets of individuals and if married all assets of spouses, too;
(See Section 208-2(F)(1))
- Excluding value of the applicant's primary legal residence and all tangible personal property contained therein
QTAV of a single/married applicant shall not exceed an amount annually established upon resolution of Legislative Council no later than September 30 prior to the next applicable fiscal year.

Group	Income Groupings	Benefit Amounts:
A	\$0 - \$45,000	\$2,525
B	\$45,001 - \$55,000	\$1,750
C	\$55,001 - \$65,000	\$1,300

D \$65,000 - \$70,000 \$ 800

Total Funds Appropriated for Senior Tax Relief

Group A-C \$1,500,000

Group D \$ 150,000

If \$\$ not exhausted in Group D may be applied to Groups A-C

If \$\$ exhausted in Group A-C then pro rata distribution

POINTS OF INTEREST

8/30/16 Cohen & Wolf legal counsel advised Ryan Knapp that pursuant to C.G.S. Section 12-129(n)(b) the legislative body is to receive the recommendation from its Board of Finance.

Exceeding 75% limit imposed by State statute results in a lien placed on the property by the town.

The Senior Tax Relief ordinance places a time requirement of residency before qualification (1 year)

The Tax Abatement for Volunteer Fire, Ambulance and Underwater Rescue imposes time requirements of good standing relative to amounts of tax abatement:

<i>Years of standing</i>	<i>Tax abatement</i>
3	\$ 250
4	\$ 440
5	\$ 675
6	\$ 886
7 or more	\$1,000

Abatement of 2 or more workers can be employed if each is co-owner of property

8/3/16	65+ year old voters	4,258
	60-64 year old voters	1,597

HUD Household Median Family Income Newtown – Eligibility of income limits for rental assistance

2 Household members	\$69,546.88
1 Household member	\$60,853.52

2015 Senior tax contributions estimated by Bob Tait \$25,677,698 based on premise of median assessed value of real property at \$234,000

Senior Representative – Stephen Rosenblatt

Seeks 10% tax credit for all seniors 65+ years of age not qualifying for Groups A-D
Claims will cost the town an additional \$800,000

“I believe this is a small investment on the part of the town to be able to promote Newtown as the best place in Connecticut to retire and efficiently and effectively

increase our tax base with new retirees to service the growing demands of the schools and town budgets.”

Query:

Needs based senior tax relief?

Senior welfare even for those who don't financially need it?

Costs shifted to lower and middle income families?

Objective keep our Newtown seniors in Newtown, or grow a senior community haven?

Financial issues including annual budget and debt service ratio policies with lower median per capita ratios?

\$800,000 calculation...10% could exceed Group C and D adding to the cost or providing greater \$\$ to the individual without need and less to the needs based senior.

Useful CERMA Senior Tax Relief Report

http://www.ccm-ct.org/sites/default/files/files/Elderly_Tax_Relief.pdf

Greater tax relief benefits for longer term resident seniors is likely beyond the enabling authority of C.G.S. Section 12-129n. Note: Section 12-129n(g) states a town is required to offer the senior tax relief to all persons eligible upon qualification in accordance with subsection (a). C.G.S. Section 12-129n(a) provides the specific age requirements, specific 1 year residency requirement and the town discretionary income eligibility authority.

2015 - \$249,000 of Senior Tax Relief not used of \$1.65M available

SENIOR TAX RELIEF INCREASES (HYPOTHETICAL)

JULY 2015 \$1.65M Senior Tax Relief Available
 \$249,000 Senior Tax Relief Unused

[ELDERLY]

GROUPINGS	BENEFIT	INCREASE	TOTAL	APPLICANTS	COST
\$0-\$45K	\$2,525	\$250	\$2,775	340	\$85,000
\$45,001-\$55K	\$1,750	\$250	\$2,000	115	\$28,750
\$55,001-\$65K	\$1,300	\$200	\$1,500	121	\$24,200
\$65,001-\$70K	\$ 800	\$100	\$ 900	37	\$ 3,700
					<hr/>
					\$141,650

[DISABILITY]

GROUPINGS	BENEFIT	INCREASE	TOTAL	APPLICANTS	COST
\$0-\$45K	\$2,525	\$250	\$2,775	7	\$ 1,750
\$45,001-\$55K	\$1,750	\$250	\$2,000	3	\$ 750
\$55,001-\$65K	\$1,300	\$200	\$1,500	2	\$ 400
\$65,001-\$70K	\$ 800	\$100	\$ 900	0	\$ 0
					<hr/>
					\$ 2,900

\$144,550

TOTAL ADDITIONAL USE OF ALLOTTED \$1.65M RELIEF

NEWTOWN MUNICIPAL CENTER
3 PRIMROSE STREET
NEWTOWN, CT 06470



www.newtown-ct.gov

Robert Tait, Finance Director

**TOWN OF NEWTOWN
BOARD OF FINACE**

2017 MEETING SCHEDULE

Monday	January 9
Thursday	January 26 – Town Hall South
Monday	February 13
Thursday	February 16
Thursday	February 23
Monday	February 27
Thursday	March 2
Monday	March 13
Thursday	March 23
Monday	April 10
Thursday	April 20
Monday	May 8
Thursday	May 25
Monday	June 12
Thursday	June 22
Monday	July 10
Thursday	July 27
Monday	August 14
Thursday	August 24
Monday	September 11
Thursday	September 28
Tuesday	October 10 (Monday is a holiday)
Thursday	October 16
Monday	November 13
Monday	November 27
Monday	December 11
Thursday	December 28
Monday	January 8, 2018
Thursday	January 25, 2018

Attachment G

RESOLUTION PROVIDING FOR A SPECIAL APPROPRIATION IN THE AMOUNT OF \$975,000 FOR THE ACQUISITION AND REPLACEMENT OF VARIOUS FIRE APPARATUS AS AUTHORIZED IN THE CAPITAL IMPROVEMENT PLAN (2016-17 to 2020-21) AND AUTHORIZING THE ISSUANCE OF \$575,000 BONDS OF THE TOWN TO MEET SAID SPECIAL APPROPRIATION AND PENDING THE ISSUANCE THEREOF THE MAKING OF TEMPORARY BORROWINGS FOR SUCH PURPOSE

RESOLVED:

Section 1. The sum of \$975,000 is a special appropriation made pursuant to Chapter 6, Section 6-30 (a), (b) and (c) of the Town Charter of the Town of Newtown (the "Town") for the acquisition and replacement of various fire apparatus, including, but not limited to tankers and fire engines, all as authorized in the Capital Improvement Plan (2016-17 to 2020-21) and for administrative, financing, legal and costs of issuance related thereto (collectively, the "Project"), said appropriation to be inclusive of any and all State and Federal grants-in-aid thereof. The Town anticipates using capital non-recurring funds of approximately \$400,000 for the Project.

Section 2. To meet said appropriation, \$575,000 bonds of the Town, or so much thereof as shall be necessary for such purpose, shall be issued, maturing not later than the maximum maturity permitted by the General Statutes of the State of Connecticut, as amended from time to time (the "Connecticut General Statutes"). The bonds may be issued in one or more series as determined by the Financial Director, and the amount of bonds of each series to be issued shall be fixed by the Financial Director, in the amount necessary to meet the Town's share of the cost of the Project determined after considering the estimated amount of State and Federal grants-in-aid of the Project, or the actual amount thereof if this be ascertainable, and the anticipated times of the receipt of the proceeds thereof, provided that the total amount of bonds to be issued shall not be less than an amount which will provide funds sufficient with other funds available for such purpose to pay the principal of and the interest on all temporary borrowings in anticipation of the receipt of the proceeds of the bonds outstanding at the time of the issuance thereof, and to pay for the costs of issuance of such bonds. The bonds shall be in the denomination of \$1,000 or a whole multiple thereof, be issued in fully registered form, be executed in the name and on behalf of the Town by the facsimile or manual signatures of the First Selectman and the Financial Director, bear the Town seal or a facsimile thereof, be certified by a bank or trust company, which bank or trust company may be designated the registrar and transfer agent, be payable at a bank or trust company, and be approved as to their legality by Robinson & Cole LLP, Attorneys-at-Law, of Hartford, Connecticut. The bonds shall be general obligations of the Town and each of the bonds shall recite that every requirement of law relating to its issue has been duly complied with, that such bond is within every debt and other limit prescribed by law, and that the full faith and credit of the Town are pledged to the payment of the principal thereof and interest thereon. The aggregate principal amount of the bonds of each series to be issued, the annual installments of principal, redemption provisions, if any, the date, time of issue and sale and other terms, details and particulars of such bonds including approval of the rate or rates of interest shall be determined by the First Selectman and the Financial Director, in accordance with the Connecticut General Statutes.

Section 3. Said bonds shall be sold by the First Selectman and the Financial Director in a competitive offering and the bonds shall be sold at not less than par and accrued interest on the basis of the lowest net or true interest cost to the Town. To the extent required by the Charter of the Town of Newtown, bids shall be solicited from at least three lending institutions. A notice of sale or a summary thereof describing the bonds and setting forth the terms and conditions of the sale shall be published at least five days in advance of the sale in a recognized publication carrying municipal bond notices and devoted primarily to financial news and the subject of state and municipal bonds.

Section 4. The First Selectman and the Financial Director are authorized to make temporary borrowings in anticipation of the receipt of the proceeds of said bonds. Notes evidencing such borrowings shall be signed by the First Selectman and the Financial Director, have the seal of the Town affixed, be payable at a bank or trust company designated by the First Selectman, be approved as to their legality by Robinson & Cole LLP, Attorneys-at-Law, of Hartford, and be certified by a bank or trust company designated by the First Selectman pursuant to Section 7-373 of the Connecticut General Statutes. They shall be issued with maturity dates which comply with the provisions of the Connecticut General Statutes governing the issuance of such notes, as the same may be amended from time to time. The notes shall be general obligations of the Town and each of the notes shall recite that every requirement of law relating to its issue has been duly complied with, that such note is within every debt and other limit prescribed by law, and that the full faith and credit of the Town are pledged to the payment of the principal thereof and the interest thereon. The net interest cost on such notes, including renewals thereof, and the expense of preparing, issuing and marketing them, to the extent paid from the proceeds of such renewals or said bonds, shall be included as a cost of the Project. Upon the sale of the bonds, the proceeds thereof, to the extent required, shall be applied forthwith to the payment of the principal of and the interest on any such notes then outstanding or shall be deposited with a bank or trust company in trust for such purpose.

Section 5. The First Selectman is authorized in the name and on behalf of the Town to apply for and accept any and all Federal and State loans and/or grants-in-aid of the Project and is further authorized to expend said funds in accordance with the terms hereof and in connection therewith, to contract in the name of the Town with engineers, contractors and others.

Section 6. The Town hereby expresses its official intent pursuant to Section 1.150-2 of the Federal Income Tax Regulations, Title 26 (the "Regulations"), to reimburse expenditures paid sixty days prior to and anytime after the date of passage of this resolution in the maximum amount and for the Project with the proceeds of bonds or bond anticipation notes or other obligations ("Tax-Exempt Obligations") authorized to be issued by the Town. The Tax-Exempt Obligations shall be issued to reimburse such expenditures not later than 18 months after the later of the date of the expenditure or the substantial completion of the Project, or such later date the Regulations may authorize. The Issuer hereby certifies that the intention to reimburse as expressed herein is based upon its reasonable expectations as of this date. The Financial Director or his designee is authorized to pay Project expenses in accordance herewith pending the issuance of Tax-Exempt Obligations, and to amend this declaration.

Section 7. The First Selectman and the Financial Director are hereby authorized, on behalf of the Town, to enter into agreements or otherwise covenant for the benefit of bondholders to provide information on an annual or other periodic basis to the Municipal Securities Rulemaking Board (the "MSRB") and to provide notices to the MSRB of material events as enumerated in Securities and Exchange Commission Exchange Act Rule 15c2-12, as amended, as may be necessary, appropriate or desirable to effect the sale of the bonds and notes authorized by this resolution. Any agreements or representations to provide information to the MSRB made prior hereto are hereby confirmed, ratified and approved.

Section 8. The First Selectman is hereby authorized, on behalf of the Town, to enter into any other agreements, instruments, documents and certificates, including tax and investment agreements, for the consummation of the transactions contemplated by this resolution.

TOWN OF NEWTOWN
NEWTOWN, CONN.



**BOARD OF FIRE
COMMISSIONERS**

November 11, 2016

VIA EMAIL

Mr. James O. Gaston
Chairman
Board of Finance
18 Main Street
Newtown, CT 06470

Dear Chairman:

We are requesting special appropriations totaling \$975,000.00 to be financed by \$575,000 in bonds and \$400,000 in capital non-recurring funds. This request represents one project in the CIP (2016-2017) not authorized yet.

- Fire apparatus replacement:
 - Replacement of town-owned tanker truck that has exceeded its service life
 - New tanker will be NFPA compliant, have rollover protection, and will deliver water more efficiently due to its maneuvering capabilities
 - Replacement of first due town-owned engine that has exceeded its service life
 - New engine will be NFPA compliant, have rollover protection and seating for six firefighters in the cab
 - New vehicles will have a 25-30 year service life

Please let me know if you have any questions.

Kind regards,

Rob Manna
Chairman

RM/tah

**TOWN OF NEWTOWN
FINANCIAL IMPACT STATEMENT
(Per Town Charter 6-100)**

REQUESTING DEPARTMENT FIRE COMMISSION

PROJECT: TANKER / ENGINE REPLACEMENT (1+1)

PROPOSED SPECIAL APPROPRIATION AMOUNT: \$ 975,000.00

PROPOSED FUNDING:

BONDING	\$ 575,000.00
GRANT	
CONTINGENCY	
OTHER	400,000.00
	<u>\$ 975,000.00</u>

ANNUAL FINANCIAL IMPACT ON OPERATING BUDGET (GENERAL FUND):

List any financial impact your request will have on the Town's annual operating budget.
Attach spreadsheet(s) showing your calculation of the estimated impact.

EXPENDITURE CATEGORY:	**FOR BRACKETS USE NEGATIVE SIGN BEFORE NUMBER**	(POSITIVE IMPACT) / NEGATIVE IMPACT	Attachment #
SALARIES & BENEFITS		_____	_____
PROFESSIONAL SERVICES		_____	_____
CONTRACTED SERVICES		_____	_____
REPAIRS & MAINTENANCE		_____	_____
UTILITIES		_____	_____
OTHER		_____	_____
DEBT SERVICE (1st year)		\$ 75,000	_____
TOTAL IMPACT ON EXPENDITURES		<u>\$ 75,000</u>	_____

REVENUE CATEGORY:	POSITIVE IMPACT / (NEGATIVE IMPACT)	Attachment #
PROPERTY TAXES	_____	_____
CHARGES FOR SERVICES (FEES)	_____	_____
OTHER	_____	_____
TOTAL IMPACT ON REVENUES	<u>\$ -</u>	_____

TOTAL FINANCIAL IMPACT ON OPERATING BUDGET \$ 75,000

EQUIVALENT MILL RATE OF TOTAL IMPACT 0.0244 mills
(using current year's information)

COMMENTS:

Other than debt service, the impact of this project on the budget is minimal. Any increase in operating expenses will be borne by the fire company. Contributions to the fire companies, in the Fire Commission budget, will remain relatively the same. It will reduce vehicle maintenance for the fire company. This will help off set other fire company expenses covered in their internal budget.

Debt service amount falls into the debt limit calculation .

PREPARED BY: Robert Tait DATE: 11/14/2016

=>

Dealer: F13241

2017 EXPEDITION

Page: 1 of 1

Order No: 1754 Priority: A3 Ord FIN: QS048 Order Type: 5B Price Level: 745

Ord Code: 201A Cust/Flt Name: NEWTOWN

PO Number:

RETAIL

RETAIL

UIJ 4X4 XLT \$49150

51R ALL WTHR MATS \$75

.119" WHEELBASE

153 FRT LICENSE BKT NC

GN WHITE GOLD

SP DLR ACCT ADJ

W XLT LTR BUCKET

SP FLT ACCT CR

H EBONY

FUEL CHARGE

201A EQUIP GRP 3145

B4A NET INV FLT OPT NC

58B .AM/FM SINGLE CD NC

DEST AND DELIV 1195

21L .2ND ROW BCH LTH NC

TOTAL BASE AND OPTIONS 53885

.SINGLE ZONE AIR

TOTAL 53885

.3RD ROW PWR FOLD

THIS IS NOT AN INVOICE

99T .3.5L ECO V6 NC

446 .6-SPD AUTO O/D NC

.275/65R18 OWL

X3L 3.73 LTD AXLE 320

422 CALIF EMISSIONS NC

F1=Help

F2=Return to Order

F3/F12=Veh Ord Menu

F4=Submit

F5=Add to Library

S099 - PRESS F4 TO SUBMIT

QC13423

Budget Price \$44,500 ✓

Expedition XLT w/ leather

==>

Dealer: F13241

2017 FOCUS

Page: 1 of 1

Order No: 1752 Priority: A3 Ord FIN: QS048 Order Type: 5B Price Level: 745

Ord Code: 500A Cust/Flt Name: NEWTOWN

PO Number:

RETAIL

RETAIL

P3R 5-DR HATCH ELEC \$29120

DEST AND DELIV \$875

YZ OXFORD WHITE

TOTAL BASE AND OPTIONS 30060

S CLOTH STD BKT

TOTAL 30060

L MED LIGHT STONE

THIS IS NOT AN INVOICE

500A EQUIP GRP

994 .107KW ELEC MTR NC

44H .1-SPD AUTO TRAN NC

TDH .P225/50R17 LRR NC

FRT LICENSE BKT NC

425 50 STATE EMISS NC

76A CHRG CRD BG*DLR 65

SP DLR ACCT ADJ

SP FLT ACCT CR

FUEL CHARGE

B4A NET INV FLT OPT NC

F1=Help

F2=Return to Order

F3/F12=Veh Ord Menu

F4=Submit

F5=Add to Library

S099 - PRESS F4 TO SUBMIT

QC13423

Budget Price \$26,800-

Focus Electric

MECHANICAL

- 107 kW Electric Motor
- Four-Wheel Anti-Lock Disc Brakes
- Regenerative Braking System
- Transmission – 1 Speed Automatic

EXTERIOR

- 17" Sparkle Silver Painted Aluminum Wheels
- Bright Door Frame Molding
- Bumpers
 - Upper Rear Body-Color
 - Lower Rear Self-Colored
- Chrome Trim
- LED Signature Lighting
- Door Handles – Body-Colored
- "Electric" Vehicle Badging
- Incandescent Backup Lamps
- LED Taillamps
- Mirrors Sideview
 - Body-Color
 - Dual Power
 - Integrated Blind Spot
 - Manual Fold
- Moldings – Rocker Panel Self-Colored
- P225/50/R17 Tires
- Rear Spoiler – Body-Color
- Tire Inflator and Sealant Kit
- Windshield Wipers – Intermittent Front and Rear

INTERIOR/COMFORT

- (2) 12V Powerpoints (Center, Media Bin, Rear Console)
- Ambient Lighting
- Cabin Particulate Air Filter
- Card Ticket Holder
- Climate Control
 - Dual-Zone Electronic Automatic Temperature Control (DEATC)
 - Rear Heat Vents
- Driver's Side Footrest
- Dual Illuminated Visor Vanity Mirrors
- Floor Console
 - Armrest and Storage
 - Cupholders – (2)
- Floor Mats – 1st and 2nd Row
- Illuminated Entry
- Leather Shift Knob
- Map Lights Front with Theater Dimming
- Message Center
 - Compass
 - Outside Temperature Gauge
 - SmartGauge™ with EcoGuide™
 - Trip Computer
- Overhead Console
- Power Door-Locks
- Rear Coat Hooks
- Seat Back Map Pockets
- Seats
 - 6-Way Manual Driver Seat (fore/aft, up/down, recline)
 - 4-Way Manual Passenger Seat (fore/aft, recline)
 - 60/40 Split Rear-Seat
 - 4-Way Adjustable Front Head Restraints
 - 2-Way Adjustable Rear Head Restraints
 - Cloth Trim Seats
 - Heated Front-Seats
- Steering Column
 - Tilt and Telescoping
 - 4-Way Adjustable
- Steering Wheel
 - Cruise Control
 - Leather
 - Redundant Audio Controls
- Storage
 - Floor Console with Armrest
 - Map Pockets – Driver and Passenger Seat Backs
- Windows
 - Power with One-Touch-Up/Down Front/Rear
 - Rear Defrost

SAFETY & SECURITY

- (2) LATCH (Lower Anchors and Tether Anchors for Children) Hard Point Attachments
- (3) Child Seat Tether Anchors
- AdvanceTrac® with ESC (Electronic Stability Control)
- Airbags
 - Driver Knee Airbag
 - Dual Stage Front Airbags
 - Side Airbags
 - Side Air Curtains
- Center High-Mounted Stop Lamp (CHMSL)
- Child-Safety Rear-Door-Locks
- Front-Passenger Sensing System
- Front-Wheel Drive
- Headlamps
 - High-Intensity Discharge (HID)
 - Quad Beam with Headlamp Courtesy Delay
- Interactive Vehicle Dynamics with ESP
- Mirrors – Sideview
 - Heated
 - Security Approach Lamps
 - Turn Signal Indicator
- MyKey®
- Perimeter Alarm
- Rear View Camera
- Reverse Sensing System
- Safety Belts
 - Belt-Minder® (front safety belt reminder)
 - Front and Rear 3-point Safety Belt
 - Front Height Adjustable Retractable Safety Belts
 - Front Safety Belt Pretensioners
- SecurILock® Passive Anti-Theft System (PATS)
- SOS Post-Crash Alert System™
- Tire Pressure Monitoring System

DRIVER ASSIST TECHNOLOGY

- AutoLamp (automatic on/off headlamps)
 - Hill Start Assist
 - SYNC® 3
 - Enhanced Voice Recognition Communications and Entertainment System
 - 8" LCD Capacitive Touchscreen in Center Stack with Swipe Capability
 - Pinch-to-Zoom capability included when equipped with available Voice-Activated Touchscreen Navigation System
 - AppLink®
 - 911 Assist®
 - Apple CarPlay™ and Android Auto™
 - Smart Charging USB ports – two (2)
- Note: SYNC® AppLink® lets you control some of your favorite compatible mobile apps with your voice. It is compatible with select smartphone platforms. Commands may vary by phone and AppLink® software.

FUNCTIONAL

- 33.5 kWh Liquid-Cooled Lithium Ion Battery
- 120V Convenience Charge Cord
- Audio
 - AM/FM/CD/MP3
 - HD Radio™
 - Sony® Branded Audio
 - 9 Speakers
- Charge Port with LED Illuminated State of Charge Indicator
- Electronic Power-Assisted Steering (EPAS)
- Intelligent Access with Push-Button Start and Remote Start System
- MyFord® Mobile – 5 year Subscription from Date of Production
- Navigation – Voice-Activated Touchscreen Navigation System with SiriusXM Traffic and Travel Link®
 - Note: SiriusXM Traffic and Travel Link® includes a 5-year prepaid subscription¹. Services are not available in Alaska and Hawaii
- Remote Cabin Preconditioning
- Remote Keyless-Entry System
- ★ SAE J1772 CCS (Combo Connector System) Charge Port capable of charging on 120V, 240V and Direct Current (DC Fast Charge)
 - AC Charging: 6.6kW On-board charger
 - DC Charging: Up to 50kW capability
- SiriusXM® Radio
 - Note: Includes a 6-month prepaid subscription. Service is not available in Alaska and Hawaii.
 - Note: Subscriptions to all SiriusXM® services are sold by SiriusXM after trial period. If you decide to continue service after your trial, the subscription plan you choose will automatically renew thereafter and you will be charged according to your chosen payment method at then-current rates. Fees and taxes apply. To cancel you must call SiriusXM at 1-866-635-2349. See SiriusXM Customer Agreement for complete terms at www.siriusxm.com. All fees and programming subject to change. Sirius, XM and all related marks and logos are trademarks of SiriusXM Radio Inc
- Speed-Sensitive Volume
- Stabilizer Bar

¹ SiriusXM® audio and data services each require a subscription sold separately, or as a package, by Sirius XM Radio Inc. If you decide to continue service after your trial, the subscription plan you choose will automatically renew thereafter and you will be charged according to your chosen payment method at then-current rates. Fees and taxes apply. To cancel you must call SiriusXM at 1-866-635-2349. See SiriusXM Customer Agreement for complete terms at www.siriusxm.com. All fees and programming subject to change. Sirius, XM and all related marks and logos are trademarks of Sirius XM Radio Inc.

**eSourceBook**

Your source for Ford product info

Unique Component Warranty

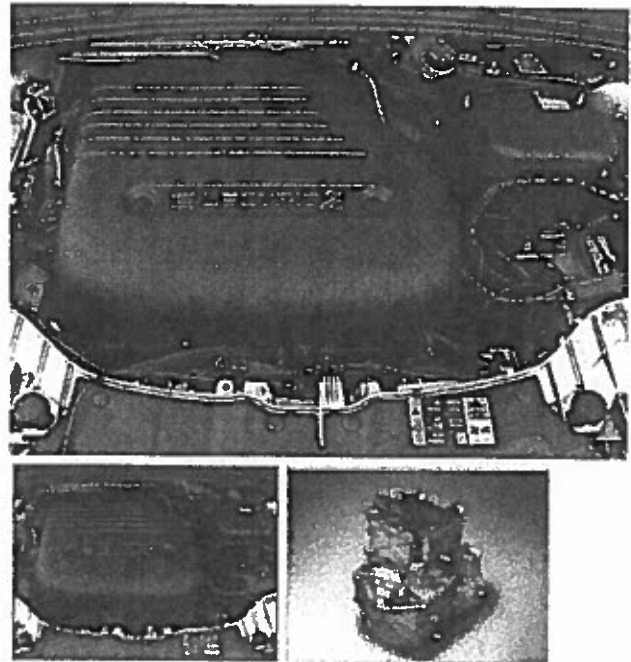
2017 Focus Electric

Features > Quality/Reliability/Durability > Warranties

Unique Component Warranty

- Under the Unique Component Warranty, Ford provides coverage of the high-voltage battery for 8 years or 100,000 miles (whichever occurs first)
- This high-voltage battery carries an additional emission coverage in California and states that have adopted the California Emissions Warranty for 10 years/150,000 miles (whichever comes first)
- Refer to the Vehicle Warranty Guide for a complete list of all of the parts covered

NOTE: See www.motorcraftservice.com for a link to a printable PDF of the Warranty Guide.

**MAKE THE POINT: Lithium-Ion Battery Gradual Capacity Loss**

Explain to your customers that the Focus Electric lithium-ion battery will experience gradual capacity loss with time and use, similar to all lithium-ion batteries, which is considered normal wear and tear. Loss of lithium-ion battery capacity due to or resulting from gradual capacity loss is NOT covered under the New Vehicle Limited Warranty. Refer to the owner's manual for important tips on how to maximize the life and capacity of the lithium-ion battery.

NOTE: For product features, please see Models & Packages and/or the Dealer Ordering Guide for availability.

2017 F-150

Page: 1 of 2

Order No: 1753 Priority: M3 Ord FIN: QS048 Order Type: 5B Price Level: 745

Ord PEP: 101A Cust/Flt Name: NEWTOWN PO Number:

	RETAIL		RETAIL
F1E	F150 4X4 R/C	\$31185	6400# GVWR
	122" WHEELBASE		FRT LICENSE BKT NC
YZ	OXFORD WHITE		SELECTSHIFT
C	CLOTH 40/20/40		422 CALIF EMISSIONS NC
G	MED EARTH GRAY		53B CLASS IV HITCH 95
101A	EQUIP GRP	2055	54R MIR DUAL PWR 305
	.XL SERIES		
	.POWER EQUIP GRP		TOTAL BASE AND OPTIONS 39590
	.SYNC		XL MID DISCOUNT (750)
	.CRUISE CONTROL		XL DISCT CHRМ OR SPORT (500)
99F	5.0L V8 FFV ENG	1595	TOTAL 38340
446	ELEC 6-SPD AUTO		*THIS IS NOT AN INVOICE*
T7C	LT245/70R17E	295	
XL3	3.31 ELEC LOCK	420	* MORE ORDER INFO NEXT PAGE *
	LT CAPABILITY		F8=Next

F1=Help F2=Return to Order F3/F12=Veh Ord Menu
 F4=Submit F5=Add to Library

S006 - MORE DATA IS AVAILABLE.

QC13423

Budget Price \$27,300-

F150

==>

Dealer: F13241

2017 F-150

Page: 2 of 2

Order No: 1753 Priority: M3 Ord FIN: QS048 Order Type: 5B Price Level: 745

Ord PEP: 101A Cust/Flt Name: NEWTOWN

PO Number:

RETAIL

RETAIL

AM/FM CD

B4A NET INV FLT OPT

NC

59S LED SPOTLIGHTS 175

DEST AND DELIV 1195

23 GAL TANK

67T TRL BRAKE CONTR 275

TOTAL BASE AND OPTIONS 39590

68P SNOW PLOW PREP 50

XL MID DISCOUNT (750)

86A XL CHROME PKG 775

XL DISCT CHRМ OR SPORT (500)

.CHROME BUMPERS

TOTAL 38340

.FOG LAMPS

THIS IS NOT AN INVOICE

.17" SILVER ALUM

94S LED WARNING 675

96W SPRAY- IN LINER 495

FLEX FUEL

SP DLR ACCT ADJ

SP FLT ACCT CR

FUEL CHARGE

F7=Prev

F1=Help

F2=Return to Order

F3/F12=Veh Ord Menu

F4=Submit

F5=Add to Library

S099 - PRESS F4 TO SUBMIT

QC13423

